

Seafrigo Group

The **Seafrigo Group** is an **expert in the field of food logistics** (sea freight, perishable air freight, warehousing, road transport, container drayage). **Present in France and internationally**, Seafrigo has **its own infrastructures in 25 countries** as well as a network of partners on a global scale. **A fast-growing company with more than 2,000 employees**, Seafrigo is today recognized for its flexibility, dynamism and proximity.

JOB OFFER

Field Sales Specialist – Seafrigo Dubai DBLH DWC

Seafrigo is looking for a flexible, energetic, goal oriented and motivated sales professional to join us for a position of Field Sales Specialist in Dubai – DWC, UAE location. You will be working for a world leader in “one stop shop” solutions from freight forwarding to customs brokerage, from warehousing to domestic transportation. Seafrigo deploys unique solutions that allow our customers to optimize the supply chain of their food products.

Main missions:

- Bring in new business related to – but not limited to – the Food and Perishable industry
- Contribute to increasing Seafrigo Dubai's market share
- Develop brand awareness in the marketplace
- Creating a privileged relationship with customers
- Follow up with customers in order to respond to their needs

Required profile:

- Minimum 2 to 3 years of Freight Forwarding Sales Experience
- Product & Market knowledge
- Proven Track records
- Highly Motivated, Goal Oriented, Positive, Dynamic Attitude & Approach
- Driver's license & Own Vehicle

Additional information:

- Experience in the freight/warehouse industry will set you apart
- Competitive salary compared to market standards
- Friendly work environment and opportunities for growth within the organization
- Candidates can send in their resume to info.dubai@seafrigo.com