

Seafrigo Group

The **SEAFRIGO Group** is an **expert in the field of food logistics** (sea freight, perishable air freight, warehousing, road transport, container drayage). **Present in France and internationally**, SEAFRIGO has its **own infrastructures in 24 countries** as well as a network of partners on a global scale. **A fast-growing company with more than 1,300 employees**. SEAFRIGO is today recognized for its flexibility, dynamism and proximity.

JOB OFFER

Inside Sales Ocean Freight

As part of its development, Seafrigo recruits his/her future Inside Sales Ocean for Rotterdam office.

Main missions:

- Creating and following up on sale quotations
- Building and maintaining customer relations
- Finding and following up on Sales Leads (hot/cold)
- Research and development of sales opportunities
- Growing existing customer accounts
- Creating high level of client communication
- Manage Sales administration

This job is something for you if:

- HBO level of work and thinking required
- Minimum 3 years of experience in a similar role
- Experience with perishable goods is a plus
- Strong communication skills and an independent team player.
- Excellent knowledge of Dutch and English required, French is a big advantage
- Flexible and service oriented, no 9 to 5 mentality
- Detailed focused when handling administrative tasks

What we offer:

- A work environment where learning and development are important
- Versatile function within a growing organisation
- Broad development and training possibilities

Are you ready to take on the challenge?

Apply from our "Working at Seafrigo" web page!