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## Seafrigo Group

The SEAFRIGO Group is an expert in the field of food logistics (sea freight, perishable air freight, warehousing, road transport, container drayage). Present in France and internationally, SEAFRIGO has its own infrastructures in 20 countries as well as a network of partners on a global scale. A fast-growing company with more than 1,300 employees, SEAFRIGO is today recognized for its flexibility, dynamism and proximity.

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## JOB OFFER

### SALES REPRESENTATIVE

**As part of its development, Seafrigo recruits his/her future Sales Representative for our Antwerp Office:**

#### Main Mission:

- Increasing business opportunities through various routes to market
- Keeping up to date with services and competitors
- Visiting potential new clients
- Maintain and expand current business
- Successfully dealing with major customer accounts
- Service the needs of existing customers
- Analyze data to identify sales opportunities
- Compiling and analyzing sales figures
- Follow up on invoicing & payments from clients

#### Profile we are looking for:

- Business degree and/or min 3 years of experience
- Technical sales skills and knowledge of Freight Forwarding (ocean, warehousing & road)
- Excellent knowledge of Dutch, English and French
- Ability to focus on results; action and results oriented
- Commercial minded
- High level of communication and relationship building skills
- Positive, courteous and friendly attitude
- High sense of integrity and continuously looking for self-development opportunities

#### What we offer:

- A nice working environment where learning and development are important
- Competitive salary and bonus

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**Are you ready to take on this challenge?**  
**Apply from our « working at Seafrigo » web page!**